

*EuroCham's Sector Committees provide an effective advocacy forum for our members to address common affairs through voicing business interests to the Vietnamese Government. 16 Sector Committees represent a wide range of industries and are an integral part of EuroCham's advocacy activities.*

# EUROCHAM'S SECTOR COMMITTEES

Overview

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*Sector Committees' work includes the drafting of EuroCham's position papers and subsequently forms the basis of EuroCham's Whitebook and advocacy mandate. EuroCham has been working closely with the EU Delegation to ensure the issues raised by its members and Sector Committees are taken into account in the context of the Free Trade Agreement between Vietnam and the EU.*

*Each Sector Committee is headed by Chairperson(s) and meets on a regular basis, to discuss and raise recommendations for a better business climate in Vietnam.*

<b>SECTOR</b>	<b>CHAIR</b>
<b>CropLife Vietnam</b>	Mr. Kohei Sakata
<b>Food, Agri and Aqua Business</b>	Mr. Thierry Rocaboy
<b>Human Resources and Training</b>	Ms. Mai Lan Anh
<b>Green Growth</b>	Mr. Tomaso Andreatta
<b>Intellectual Property Rights</b>	Ms. Nga Nguyen
<b>International Quality Generics</b>	Mr. Ngo Van Huy
<b>Information and Communication</b>	Mr. Amanuel Flobbe
<b>Legal</b>	Mr. Oliver Massmann
<b>Medical Devices and Diagnostics</b>	Mr. Fabrice Leguet
<b>Mobility</b>	Mr. Cesare Bargellini
<b>Nutritional Foods Group</b>	Mr. Arnaud Renard
<b>Pharma Group</b>	Mr. Bradley Silcox
<b>Taxation and Transfer Pricing</b>	Mr. Thomas McClelland
<b>Transportation and Logistics</b>	Mr. George Berczely
<b>Tourism and Hospitality</b>	Mr. Pavel Poskakukhin (Acting)
<b>Wine and Spirits</b>	Mr. Shivam Misra; Mr. Paul Auriol

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For further information, please kindly visit our webpage at [http://www.eurochamvn.org/Sector\\_Committees/Overview](http://www.eurochamvn.org/Sector_Committees/Overview)

Please feel free to contact our Sector Committee Team via [advocacy@eurochamvn.org](mailto:advocacy@eurochamvn.org) and [sec.comms@eurochamvn.org](mailto:sec.comms@eurochamvn.org) or 028-38 2727 15.

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### AIMS & OBJECTIVES:

- Creation of uniform standards for registration of crop protection products from both foreign and domestic applicants.
- Creation of a robust system to protect property rights to registration data used to support crop protection products in Vietnam.
- Promote a robust patent system with vigilant enforcement for both crop protection products and products of agricultural biotechnology.
- Support the product stewardship programs funded by CropLife Asia for Vietnam.
- Promote the acceptance and use of agricultural biotechnology in Vietnam
- Promote the requirement by the Vietnamese authorities of Good Manufacturing Practices for crop protection products.
- Promote the use of FAO specifications as quality standards for registrations of generic products in Vietnam.
- Raise awareness of the economic, social and health problems created by counterfeit crop protection products and counterfeit products of biotechnology in Vietnam
- Promote the use of science-based risk management procedures by regulatory authorities in Vietnam.



## **GENERAL INFORMATION**

The Food, Agri and Aqua Business sector is important for Vietnam. The FAASC believes that it will remain important in the future as well. The FAASC believes that the Food, Agri and Aqua Business sector can become stronger, more competitive and more high-tech without detrimental effects for the population, country and the environment. On the contrary, the FAASC believes that the sector in the long-term could become more sustainable without unnecessarily increasing the costs.

## **AIMS & OBJECTIVES**

Companies that are active in the Food, Agri and Aquaculture industry in Vietnam, that have a legal entity in Vietnam and that are a member of the European Chamber of Commerce in Vietnam have voluntarily organised themselves under the direction of the European Chamber of Commerce in Vietnam.

The objective of the FAASC shall be to improve the competitiveness of the Food, Agri and Aqua Business sector in Vietnam together with the Government and its agencies as well as with Vietnamese and European companies or other stakeholders. This objective shall be reached by:

- a. focusing from various angles on and improving food safety for human-beings and animals;  
and
- b. creating a level playing field for small, large, local and international companies regardless of legal entity, size and nationality, based on a common interest, and to create and to provide as much as possible:
  - i. equal access to financing in or outside Vietnam, and
  - ii. equal access to raw materials in or outside Vietnam, and
  - iii. equal treatment in obtaining a business license in Vietnam, and
  - iv. equal treatment with regard to other requirements that are related to the Food,
    - i. Agri and Aqua Business sector.
- c. creating a sustainable Food, Agri and Aqua Business sector in Vietnam in the long term or improving the sustainability of the sector where it already is sustainable.



### GENERAL INFORMATION

Established in May 2014, Green Growth Business Sector Committee (GGSC) aims to work with stakeholders to fulfill its mission: to facilitate the mainstreaming, abolishment of barriers and development of the conditions that are essential for Green Business to prosper in Vietnam. To fulfill this mission, the GGSC work together with the Government of Vietnam and its agencies as well as with Vietnamese and European companies and other stakeholders.

### FOCUS AREAS OF THE GGSC

Renewable Energy; Energy Efficiency; Clean technologies and environmental technologies (including water, waste and sanitation); Financing Green Business; Sustainable Buildings; and Urban and Industrial Green Growth

### WORKING GROUPS

- Communication and Services
- Energy Efficiency
- Sustainable Buildings
- Renewable Energy

## HUMAN RESOURCES AND TRAINING SECTOR COMMITTEE

### GENERAL INFORMATION

The EuroCham HR & Training Sector Committee is tasked to represent EuroCham's 750 members in HR issues and advocacy dialogue. In the last 03 years, the Sector Committee has been a constructive dialogue partner to the Government, especially with the Ministry of Labour, Invalids and Social Affairs, and other stakeholders, i.e. VCCI, ILO, VBF.

## INFORMATION TECHNOLOGY SECTOR COMMITTEE

### GENERAL INFORMATION

- The Information Technology Sector Committee provides a well-organized, robust and strong IT community offering dedicated and quality support to Vietnam's long term IT development by working on a common set of topics related to European IT businesses operating in Vietnam.
- To contribute to the improvement of IT education in order to improve the skills of employees and graduates.
- To create a knowledge-based community, which researches and shares its knowledge and experience together
- To cooperate and provide information to IT-related companies

## INTERNATIONAL QUALITY GENERICS SECTOR COMMITTEE



In an effort to improve Vietnamese patients' access to quality medicines, the International Quality Generics (IQGx) Sector Committee has been established in October 2016 under the Healthcare Forum of EuroCham, counting the total number of Sector Committees under EuroCham to 16 and promising to become an active partner for key healthcare stakeholders.

With the aim to pool viewpoints and superior practices towards providing solutions for an affordable, high-quality, and sustainable supply source for branded generic drugs in Vietnam, the IQGx Sector Committee has created a platform where issues and solutions can be discussed among interest-shared business professionals in the industry.

The IQGx Sector Committee has also contributed to the recently launched EuroCham Whitebook 2017, focusing on specific recommendations to the Vietnamese Government towards an ever improving business environment for healthcare industry and help patients get better access to affordable and high quality pharmaceutical products in the country.

The IQGx Sector Committee is currently chaired by Mr. Ngo Van Huy - General Manager of Established Pharmaceuticals Division, Abbott Laboratories S.A. in Vietnam. The IQGx Sector Committee is in the process of extending its members, as well as discussing priority topics, both for the group's internal work, activities and projects in 2017.

The activities of the EuroCham IQGx Sector Committee, guided by a strong commitment to the common mission, focus on a baseline of key interests: delivering affordable, high quality, sustainable supply of trusted branded generic medicines and services to Vietnamese people; policy advocacy and collaboration with key healthcare stakeholders such as the Government, providers and payers in Vietnam, towards building efficient legal frameworks and implementation platforms.

## INTELLECTUAL PROPERTY RIGHTS SECTOR COMMITTEE

### AIMS & OBJECTIVES:

IPR Sector Committee consists of representatives of law firms and the industry.

Being reactivated since last quarter of 2012, the IPR Sector Committee has gradually build up its partnership with Vietnamese authorities in IPR aspect, including General Department of Customs, Inspectorate of Ministry of Science and Technology, Market Control Management, National Office of Intellectual Property, etc. Also, the Sector Committee provides members with a unique platform to share information, voice concern and raise recommendations, for a stronger enforcement of IPR protection in Vietnam.





### GENERAL INFORMATION

1. The mission of the Legal Sector Committee (“LSC”) is to “create a legal level playing field for European businesses in Vietnam.”
2. The LSC is committed to create revenue for the European Chamber of Commerce (“EuroCham”) by its activities mentioned in point 5 below.
3. The LSC shall primarily focus on:
  - a. Vietnam's service sector market access commitments in the EU- Vietnam Free Trade Agreement;
  - b. WTO service sector market access commitments; and
  - c. Other investment related issues of vital importance to the European business in Vietnam.
4. To fulfill its mission, the LSC shall work together with the Government of Vietnam and its agencies as well as with Vietnamese and European companies and other stakeholders. The LSC shall work in a manner that enables it to fulfil its mission taking into account the interdependence of the issues raised by its members and the sector.
5. The Legal Sector Committee will:
  - a. Organize business luncheons, dinner or breakfast meetings with the purpose of networking and information sharing on relevant new laws and the EU- Vietnam Free Trade Agreement as well as other relevant Trade Agreements;
  - b. Organize seminars, workshops, conferences and training sessions for EuroCham members on issues and topics that will promote their business development;
  - c. Organize training courses for Vietnamese lawyers on issues related to the EU- Vietnam Free Trade Agreement and other regulations affecting European business in Vietnam;
  - d. Prepare position papers with recommendations to the Government and cooperate with the Government in any other effective ways to optimize the legal framework for foreign direct investment in Vietnam; co-author EuroCham publications such as EuroCham's Whitebook on legal matters;
  - e. Invite and encourage all European companies and industries to approach the LSC in case they face legal issues in Vietnam;
  - f. Support European business to bring those issues up to the Vietnamese Government and line authorities for a positive solution for our members; and
  - g. Maintain close relations and cooperation with the EU Delegation to Vietnam.
6. The LSC shall act in a professional, lawful and respectful manner and in compliance with the Sector Committee Rules and Statutes.

## MEDICAL DEVICES AND DIAGNOSTICS SECTOR COMMITTEE

With the fast expansion of the medical devices and diagnostics market in Vietnam, the increased recognition and funding from the Government to develop the public healthcare system, and given the significant presence of European companies in this sector, EuroCham has recently established a Medical Devices & Diagnostics Sector Committee to provide a forum for our members to discuss common interests and legislative issues for the sector, and bring them to the attention of the Government.

## MOBILITY SECTOR COMMITTEE

### OBJECTIVE

With the upcoming implementation of the EU-Vietnam Free Trade Agreement (EVFTA), there will be a shift in the car and motorcycle industry, with an increase in EU imports into the country. In this context, we have received interest from member companies to form a Mobility Sector Committee under EuroCham's umbrella.

With the representation of EU companies, passenger cars and commercial vehicles, motorbikes and also suppliers and producers of parts involved in the industry, the Sector Committee will work as a forum for dialogue on topics such as rules and mechanisms for good imports, road safety and general improvement in Vietnam's connectivity.



### GENERAL INFORMATION

The Nutritional Foods Group (NFG) is the non-profit, non-governmental representative body of six of the world's leading multi-national dairy companies operating in Vietnam. NFG's mission is to improve the nutritional well-being of people across Vietnam. Together with the Government, NGOs, and civil society partners, we work to make a positive impact on Vietnam's nutritional profile.

With a mind to promoting industry development and bringing nutritional and health benefits to Vietnamese people, NFG is continuously striving toward the following objectives:

- Promotion of science-based nutrition knowledge and development of effective policies and practices on safe nutrition for Vietnamese people;
- Promotion of highest food quality standards;
- Fostering of robust business ethics in the dairy and nutrition sector through observation of strict and comprehensive self-regulation policies;
- Contribution to the development of science-based regulations governing the industry; and
- Participation in open discussions with the Government, and other stakeholders to facilitate broad-based industry support for stakeholder efforts to improve the nutrition of Vietnamese people.

## PHARMA GROUP



Pharma Group - the Pharmaceutical Sector Committee of EuroCham - represents the voice of the international research-based pharmaceutical industry in Vietnam. Pharma Group currently has 22 members who all share the vision of creating sustainable access to high quality, safe and innovative medicines for Vietnamese patients.

Pharma Group operates under the management of an Executive Board with 9 members and has a Director, who is in charge of its daily operations. Furthermore, Pharma Group has a number of Working Groups all working towards achieving the above vision.

## TAXATION AND TRANSFER PRICING SECTOR COMMITTEE

Tax and Transfer Pricing Sector Committee comprises representatives of EuroCham members including corporates and the tax advisory profession, and is also a conduit for the tax issues of the other EuroCham Sector Committees as tax impacts all sectors. In 2016 and 2017, the Tax Sector Committee has contributed to many key drafts to the Ministry of Finance and the General Department of Tax.

## TOURISM & HOSPITALITY SECTOR COMMITTEE

### GENERAL INFORMATION

- The Tourism & Hospitality Sector Committee provides updates on the tourism and hospitality sectors in Vietnam to all committee members who are representatives from leading hotels, travel agencies, airlines, public & private sector, etc.
- The Sector Committee works on the development and sustainability of Vietnam's tourism infrastructure, management and training. The committee convenes regularly to discuss ongoing issues and developments in order to create Vietnam as an international destination for tourism.
- Cooperation with VBF - tourism working group.

## TRANSPORTATION AND LOGISTICS SECTOR COMMITTEE



The Transportation & Logistics Sector Committee was established in 2009 to provide an advocacy forum for EuroCham members in the transportation and logistics sector (including shipping lines, airlines, freight forwarders, logistics service providers, air express operators, warehouse operators, and other companies with related services). Vietnam with its favorable situation in the Asian region has seen steady growth of import and export volume during the last decade. Containerized sea freight alone has risen annually at around 20%. The transportation and logistics sector is important for Vietnam's economy as it enables Vietnam's industry to be competitive worldwide in their supply chains and also opens future markets for Vietnam, e.g. as a transportation/transshipment hub.

*Transportation and Logistics Sector Committee is calling for interest from all members in Logistics, Transportation and Storage industry.*

## WINE & SPIRITS SECTOR COMMITTEE

### GENERAL INFORMATION

The Wine & Spirits Sector Committee cooperates with the local and national authorities on promoting self-regulation and good citizenship. In addition, the committee represents the sector assisting, discussing and negotiating with the authorities regarding issues such as taxation, importation and distribution, marketing, etc.