

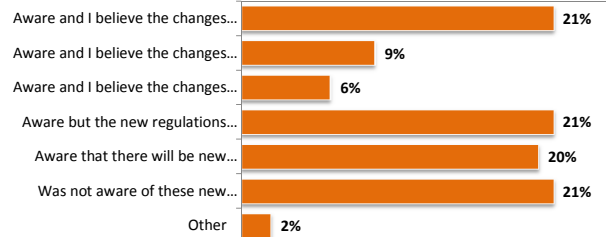
EuroCham Business Climate Index Quarter 1 - 2015



Hot questions of the quarter

1. On the first of July 2015 the new regulations regarding the Enterprise Law and Investment Law of Vietnam will come into effect. Are you aware of the new regulations and how do you perceive them?

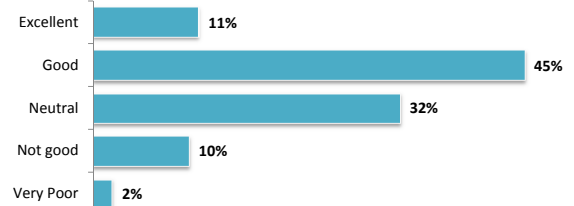
Aware and I believe the changes are overall beneficial to my business	21%
Aware and I believe the changes will not benefit my business	9%
Aware and I believe the changes may be obstructive to my business	6%
Aware but the new regulations will not notably impact my business	21%
Aware that there will be new regulations but not what the changes are	20%
Was not aware of these new regulations	21%
Other	2%



General question

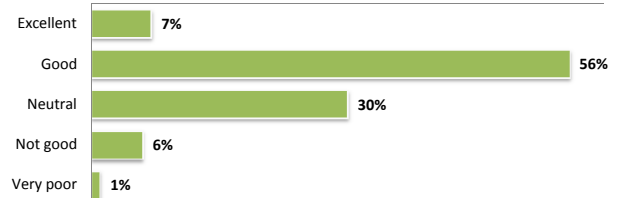
1. Current business situation of your enterprises

Excellent	11%
Good	45%
Neutral	32%
Not good	10%
Very Poor	2%



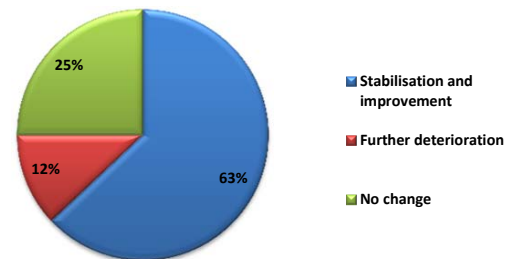
2. Business Outlook for your Enterprise

Excellent	7%
Good	56%
Neutral	30%
Not good	6%
Very poor	1%



3. How do you assess the Macroeconomic outlook for Vietnam?

Stabilisation and improvement	63%
Further deterioration	12%
No change	25%



4. Will inflation have an impact on your business in Vietnam in the medium-term?

No impact	9%
Minor impact	73%
Significant impact	17%



Threatening my business 1%

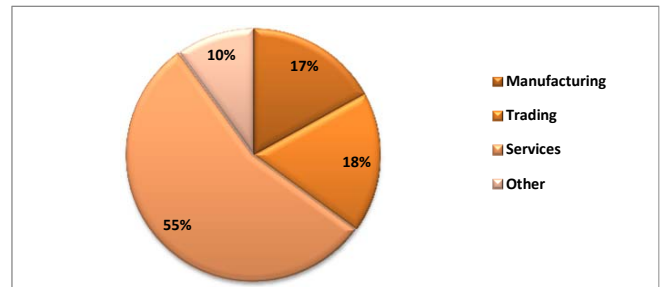


5. Expected % of VND depreciation (against USD) in next 6 months

5.25%

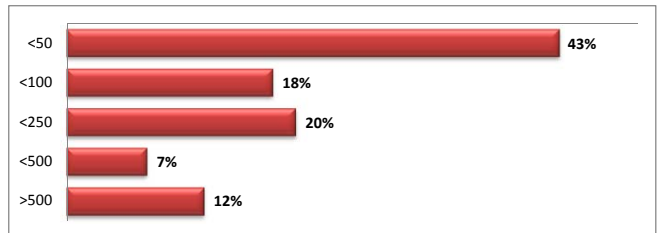
6. Member Sector

Manufacturing	17%
Trading	18%
Services	55%
Other	10%



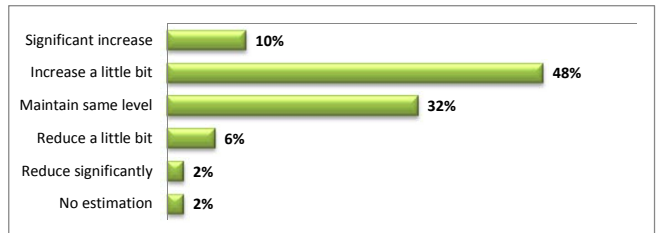
7. Number of Employees

<50	43%
<100	18%
<250	20%
<500	7%
>500	12%



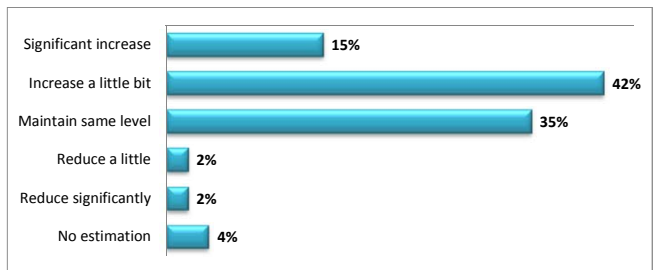
8. Expected headcount development in medium term?

Significant increase	10%
Increase a little bit	48%
Maintain same level	32%
Reduce a little bit	6%
Reduce significantly	2%
No estimation	2%



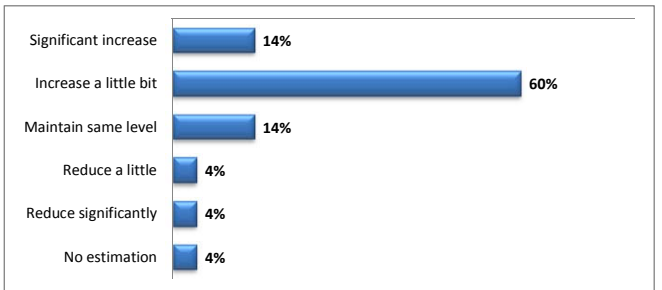
9. Expected investment plans in medium term?

Significant increase	15%
Increase a little bit	42%
Maintain same level	35%
Reduce a little	2%
Reduce significantly	2%
No estimation	4%



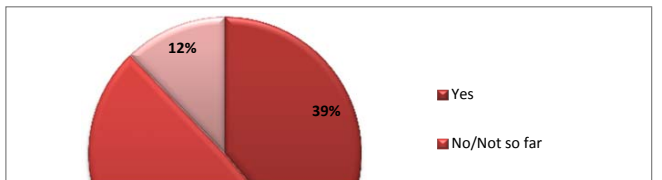
10. Expected number of orders/revenue in the medium-term

Significant increase	14%
Increase a little bit	60%
Maintain same level	14%
Reduce a little	4%
Reduce significantly	4%
No estimation	4%



1. Has your enterprise met difficulties when implementing the new immigration law?

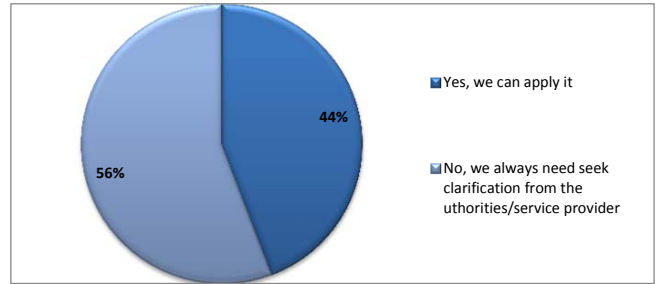
Yes	39%
No/Not so far	49%
Immigration law is not applicable to our enterprise	12%





2. Is the procedure to obtain/renew appropriate visa, temporary residence card clear enough to you and your HR department?

Yes, we can apply it	44%
No, we always need seek clarification from the authorities/service provider	56%



3. In general, how would you principally describe the implementation of the new immigration law?

Troublesome, we expect to have the clearer procedure and required criteria for each visa type	73%
Unidentified practices in different provinces	24%
Clear and easy process comparing to the immigration law/requirements in other countries	4%
Processing time since lodging non-problematic application is reasonable, this is encouraging	9%
Hard to apply as it is not compatible with Labor Code and its relevant Circulars and Decrees	20%

