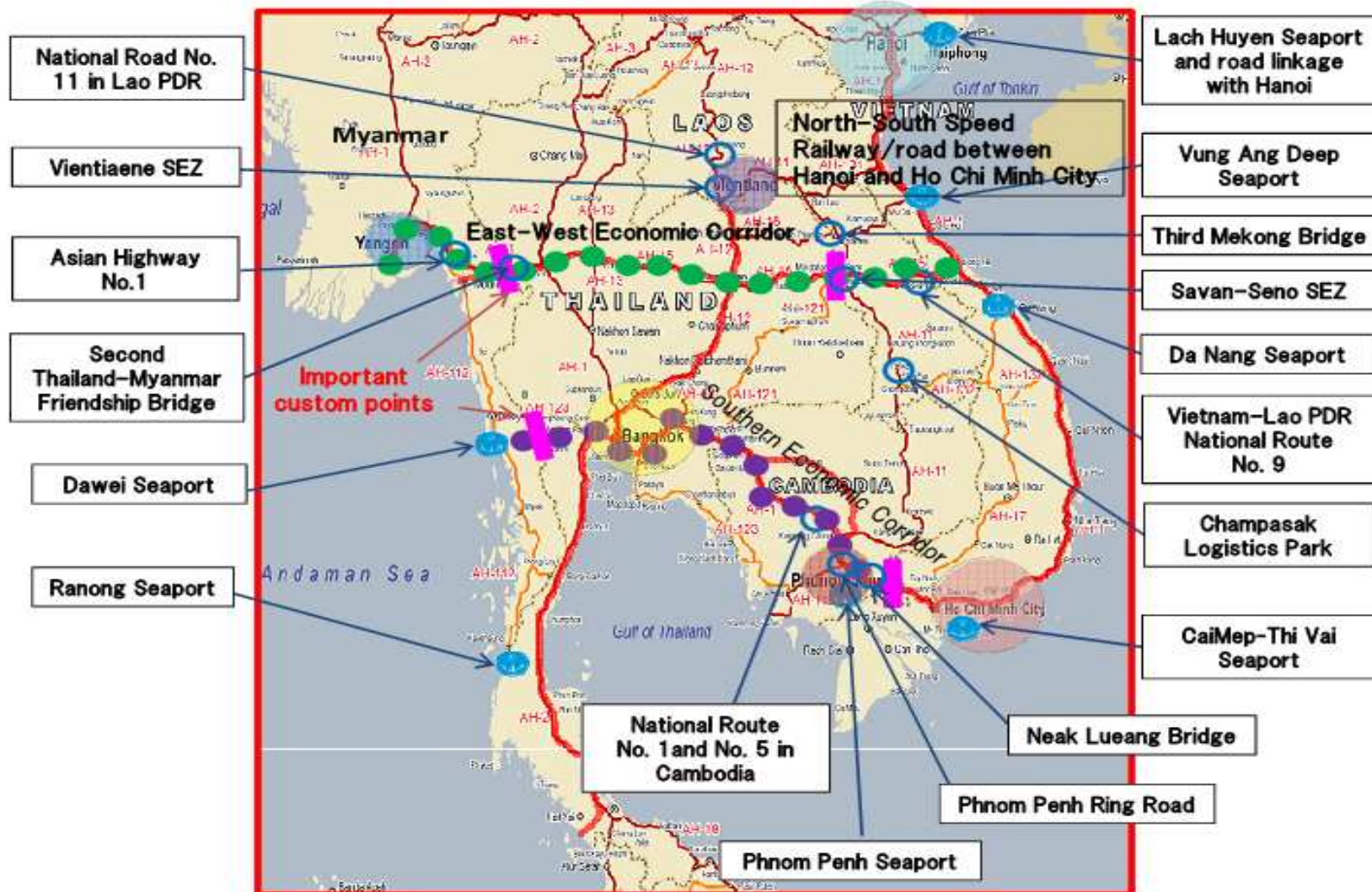


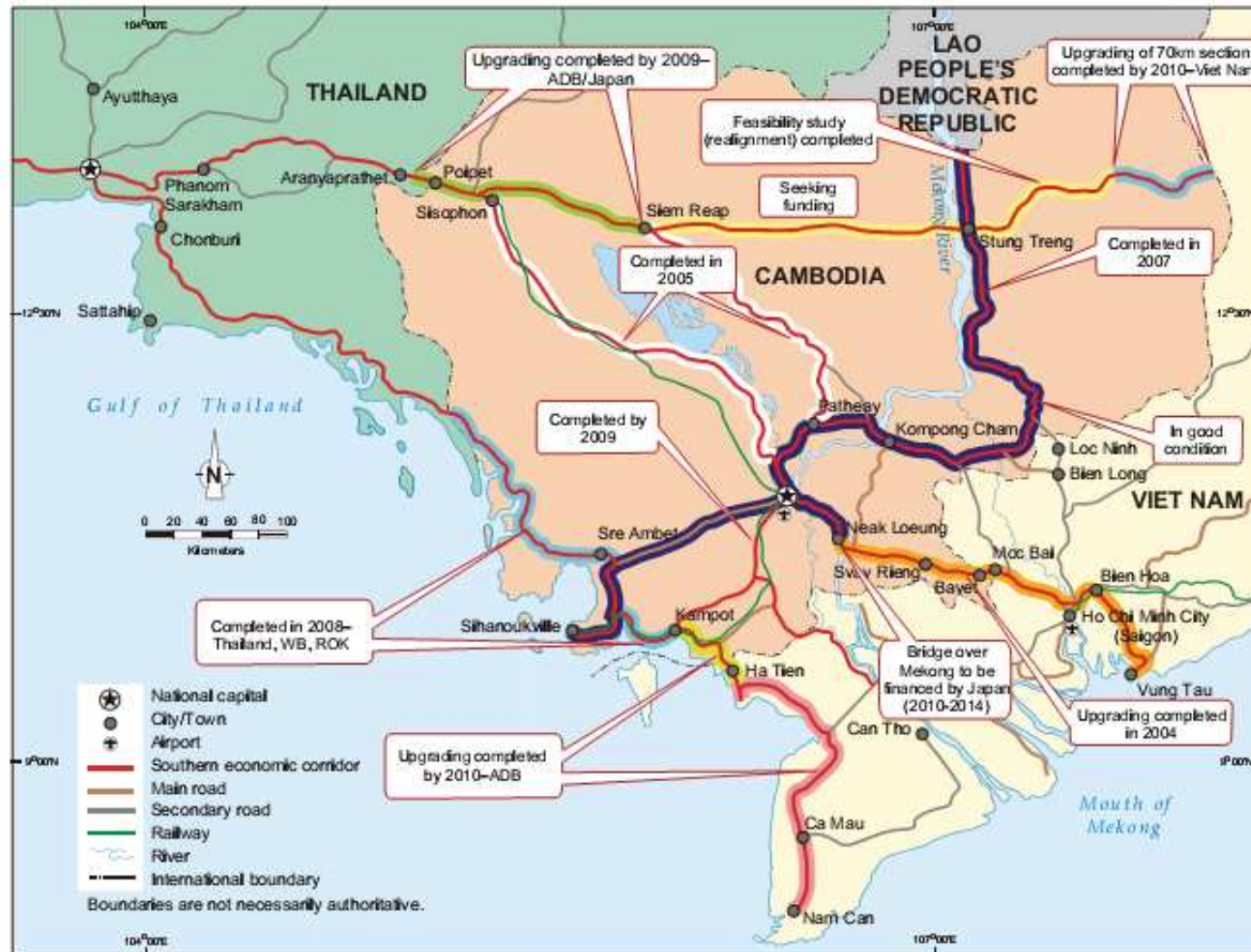
Impacts of the  
**Dawei Special Economic Zone**  
on the  
**Southern Economics Corridor**

Tobias Gruemmer – General Director  
Leschaco Vietnam

# SEC's Hard infrastructure



# Status of SEC Roads



ADB = Asian Development Bank, ROK = Republic of Korea, WB = World Bank.

# Potential Investment Sectors

- Northern Subcorridor
- Inter-corridor link
- Central Subcorridor
- Southern Subcorridor

## Northern Subcorridor



- Fisheries industry and marine product processing; Livestock. Forestry, including timber processing;
- Seaport development (Quy Nhon);
- Ecotourism and cultural tourism;
- Agriculture and argo-industry (industrial tree plantation);
- Mining industry; hydropower development;

## Inter-Corridor Link



the Sihanoukville–Phnom Penh–Kratie–Stung Treng–Dong Kralor (Tra Pang Kriel)–Pakse–Savannakhet Interconnector Link, which links the three SEC subcorridors with the East–West Economic Corridor.

- Coastal zone development, including seaport (Sihanoukville);
- Agriculture and agro-industry (rice, coffee, tea, fruits and vegetables..);
- Mineral industry;
- Oil and gas (Sihanoukville);
- Hydropower development;
- Coastal, cultural and eco-tourism.

## Central Subcorridor



- Services industries (finance, banking, education and training, business services);
- Oil and gas;
- Transportation and logistics
- Tourism
- Agriculture and argo-industry (rice, rubber, sugar cane..)
- Manufacturing (automobiles, electronics, chemicals, plastics, garments..)
- Alternative energy production (ethanol from sugarcane and cassava)

## Southern Subcorridor



- Fisheries industry and marine product processing; Livestock. Forestry, including timber processing;
- Coastal tourism;
- Agriculture (rice, pepper, fruits and vegetables..);
- Manufacturing (fishery-related enterprises, glass, textiles and other light manufacturing industries)

# Opportunities



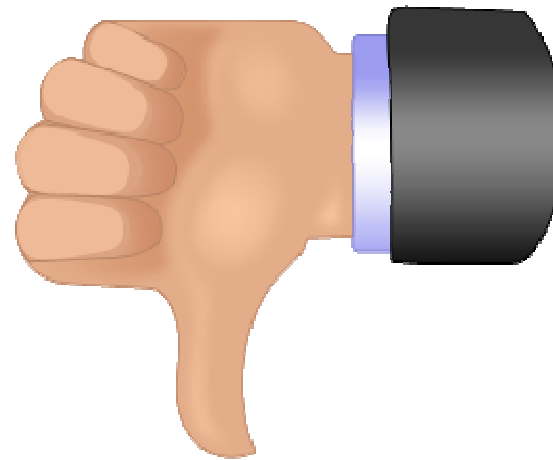
- Agriculture and agro-industry, including livestock production, fisheries, and forestry.
- Manufacturing.
- Cross-border investment and trade.
- Tourism development.
- Cross-border economic zones and industrial estates.
- Transport, power, and telecommunications.
- Skills development and migration.

# Challenges



- **Physical infrastructure:** most developed along the Central Sub corridor, the rest is still under-developed.
- Policies, Regulations, Procedures, and Standards
- **Human Resources**
  - The availability, skill level, and mobility of labor.
  - The low level of awareness, knowledge, and skills of officials carrying out transport and trade facilitation measures.
- Institutional Factors: Weak coordination among agencies involved in transport, trade, and investment facilitation at the central and local levels
- Internal and Bilateral Issues

Positive or negative impacts for SEC?



# SUMMARY



- SEC will be extended to Myanmar
  - more connections
  - Bigger and additional markets
  - increased investments
  - domino effect for Thailand, Cambodia, Laos and Vietnam
- Positive impacts of Thai strategy (new factory of Asia)
- Increased international awareness for GMS and SEC
- Business stimulus for southern Thailand's, Cambodia's and Vietnam's SEC area.

**--> POSITIVE IMPACT FOR SEC**

Thanks for your attention!

Q & A Section